

neutroncreative.com

# neutron creative

Improving your least favorite software with open-source



## **Every industry, every application**

## Closed source has infected user experiences worldwide

CONSUMER					
SOCIAL	VIDEO	PUBLISHING	TECH		
Facebook	Hulu	Medium	Apple iOS/OSX		
Twitter	Netflix	Substack	<b>Microsoft Windows</b>		
Snapchat	Youtube	Squarespace	Garmin/Fitbit		
Instagram	Onlyfans	Tumblr	Tesla FSD		
LinkedIn	Google Play	Tiktok	Xbox/Playstation		
ENTERPRISE					

TOOLS	TOOLS CONT.	COMM.	PLATFORMS
Micosoft Office	Asana	Intercom	Shopify
Adobe Suite	Mailchimp	G-Suite	BigCommerce
Salesforce	Hubspot	Slack	Webflow
Tableau	Freshworks	Zoom	<b>Bubble/Nocode</b>

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# Traditionally, licensing was simple

Open-source vs closed-source was an equation, not a discussion.

## **Before Neutron Creative**

A traditional view at software licensing

#### **Open-source**

**Pro-consumer, anti-business** 

- Bad for monetization
- No proprietary tech/IP concerns
- Code is 100% free (no limits)
- Inherently product focused
- Highly collaborative forktocracy
- Most active community rules
- Community built/maintained
- Inherently secure & trustworthy

#### **Closed-source**

**Anti-consumer**, pro-business

- Great for monetization
- Full control of IP
- Code is 0% free
- Typically marketing focused
- Uncollaborative dictatorship
- Highest paying customer rules
- Third-party built & maintained
- Less secure & trustworthy

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VS

## **After Neutron Creative**

Our unique, "fair-code" open-source greatly improves software without the need to loss control over your IP

Our open-source

**Pro-consumer, pro-business** 

**Great for monetization (full control of IP)** 

**Code is 99% free (reasonable limits)** 

Better product, higher perceived value

Higher prices, happier customers

**Ruled by both customers & community** 

Inherently optimized & self-sustainable

This led us to our profound new mission...

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1) We're starting by building open-source alternatives to existing SaaS software

# Users around the world love our software

#### **Real user testimonials:**

I honestly love the app I would be nothing without it., you an amazing job! It's so much better looking than the other ones and I love the features with the subtitles too I cant believe it's free. I found it randomly

Singlelink is amazing





Penguinattacks 2 points · 1 month ago

A real life-saver. I just released a new album and I had no idea how few good free linktree-esque options exist. Thanks so much for making things a little easier for independent musicians!

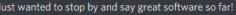
Reply Give Award Share Report Save



digvijay Today at 12:55 PM

This is just amazing!!!!! You can't guess how pumped I am right now by joining the org.







**Andrew** 09/02/2020

Singlelink looks extremely well done; congrats on the launch!



Ben Today at 12:33 AM

Makes a ton of sense!

I'm looking forward to seeing where y'all go, this is super neat

Props to you for finding a nice little market where your only competitor is a greedy piece of shit



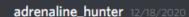
It's all good Jim, everything is smooth about the tool, I love it. I'll be sure to jump on it later on











thank you! What I like is that in almost 5 minutes I've configured everything



wyamout commented on Oct 25

@jimmybisenius yes we are using Singlelink and it's awesome thank you for the effort.



BenK 12/13/2020

Definitely looking at the product but wish Whale was a thing already



\*Our Singlelink paid tier

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# Our software is growing everyday

Users 01/2022 **350K** EST.

We're building one product a month to focus on compounding exponential growth and spreading open-source awareness



# What we've already built 👉



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#### SEPTEMBER 2020



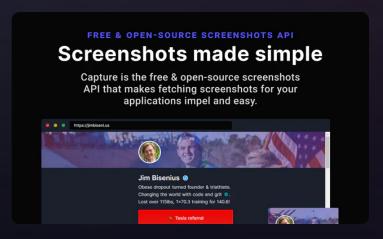
## Singlelink v2.1.0

Your free online link for anything in seconds. singlelink.co

#### OCTOBER 2020

## Capture v1.1.0

Web screenshots via API, made easy & open-source. capture.neutron.so



#### **NOVEMBER 2020**



## Deeplink v2.1.0

A library to convert your links to deep links.

npmjs.org/package/nc-deeplink



## Sponsorware v1.0.0

Easily sell access to your private repositories with Github sponsors.

sponsorware.neutron.so



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## **Progress summary**

**Users: 1,233** 

Waitlist size: 511

Total community members: 1,744

Average MoM Growth: 60%

Peak MoM Growth: 86%

\*All organic, no ad spend after 100 users

\*\*Projects currently pre-revenue, awaiting monetization.

In a brief private-beta, Singlelink grossed \$500

between two enterprise clients over one week

\*\*\*Updated 01/11/2021

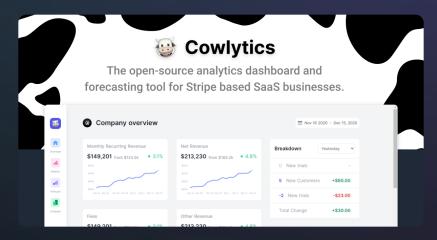
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# What we're building next 👉



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#### **JANUARY 2021**



## Cowlytics vo.4.0

The open-source analytics and forecasting dashboard for Stripe SaaS businesses. cowlytics.co

**FEBRUARY 2021** 

## Openstack v0.2.0

The open-source and independent subscription newsletter platform. openstack.neutron.so

## openstack

The open-source subscription newsletter platform

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#### **MARCH 2021**



## Singlelink v3

Your custom micro-site with a Singlelink for everything in 60 seconds. singlelink.co

**APRIL 2021** 

## **Universal Emoji**

The open-source universal emoji kit for every platform and every application. emoji.neutron.so



#### **JANUARY 2021**

#### **Beautiful FOSS!**

A github repository boilerplate to make your repositories **beautiful in minutes**.

**Get started free!** 

Available free forever at foss.neutron.so

## **Beautiful FOSS**

Your repositories made beautiful & discoverable in minutes, effortlessly. foss.neutron.so

**FEBRUARY 2021** 

## Neutron vo.4.0

Up to 160x faster websites with our one-click web lasso, Neutron.

neutron.so

# Put your websites on autopilot

Faster, more secure, and infinitely scalable websites in one click.

neutron!

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# And so much more.

But we could go on for days.

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## Revenue streams

We have a variety of revenue streams related to each new project we build

#### **Hosted services**

We offer paid hosting & maintenance for all of our open-source projects.

Projected CaC: \$5
Projected LTV: \$336

#### **Enterprise Sales**

We offer enterprise hosting, support, development, and maintenance for all projects.

Projected CaC: \$25
Current Average LTV: \$1,823.27

#### **Acquisitions**

Our projects can be purchased & acquired by a third-party.

Product cost to build: ~\$25-35k

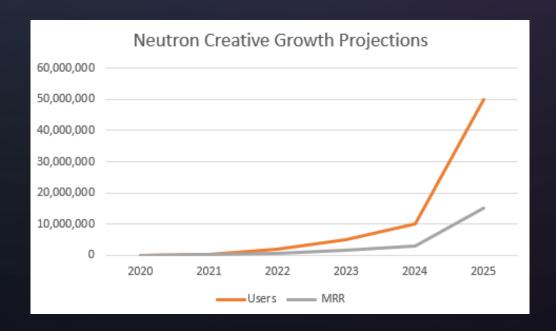
Expected minimum worth at creation: ~\$100K

Expected worth after 1yr maturity: \$.5-3.5M

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## **Future Growth**

Our three and five year projections based off our currently available data.



Our three-five year goal: Have the average consumer report that open-source is a deciding factor when purchasing or using software

The graph's above have been forcasted by projecting our current MoM Growth rate over 12 months from our existing user count with a manually inserted decay in MoM % after 2021 to adjust for issues at scale

## Team

#### Our small team of "coding cowboys"



#### Jim Bisenius

**PRESIDENT & FOUNDER** 

Built first profitable company at 10, exceeded 50 sales & \$2500 revenue in 30-days. Professional maker since ~12, working for various clients in VC & engineering industries. Lost +115lbs, completed one 70.3 mile race and now training for first ironman (140.6 mi).



#### **Navid Kabir**

**CO-FOUNDER & CTO** 

Joined the team in Q2 2020, helped make pivot to open-source software. Previously founded game dev co. and grew community to 250+ active members, with one of their open-source projects receiving 15+ forks & 30+ stars on Github.



#### **Bill Bisenius**

**INVESTOR & LEAD ADVISOR** 

Founded 2x \$MM companies with no external funding, Inc.5000, guerilla marketing expert (clients such as Google, Apple, Microsoft, Tesla, Amazon, NASA, Intel, Facebook, Sony, AT&T, IBM etc.)



#### **Andrew Boyle**

**CO-FOUNDER & CSO** 

Joined the team in Q2 2020 to assist in open-source pivot. Previously co-founded game dev co. aside Navid, where he assisted in community growth & dev for multiple projects. In addition, raised \$30K for a successful crypto mining operation, finding net-positive within 12 months

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## What we need

\$665K via SAFE

For 18 months of development

Main expenses: 5% marketing, 7.5% existing debt, ~80% payroll

With this money:
Monetize existing four products where applicable
Build & release 18 new products (One/Month)
Aim to reach 350K users & \$100K MRR
Raise seed round in 18 months

# Thank you for your time.

We appreciate everyone who takes the time to read our pitch deck.

#### **Contact information:**

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All feedback is welcomed & appreciated